# Stockman Insurance

# The Right Protection You Need... The Right People To Insure It!

Stockman Insurance is a full service agency offering all lines of insurance including home, auto, life, business, and liability. As a "Trusted Choice" Independent Agency, Stockman Insurance has the resources, experience,

knowledge, and ability to design the right protection you need, at the most competitive price.

#### **Miles City**

700 Main Street P.O. Box 250 Miles City, MT 59301 (406)234-8485

#### Glendive

204 West Bell P.O. Box 491 Glendive, MT 59330 (406)377-1027

## Richey

102 South Main Street P.O. Box 70 Richey, MT 59259 (406)733-5521

#### Worden

2450 Main Street P.O. Box 249 Worden, MT 59088 (406)967-3612

## **Billings**

2700 King Ave West P.O. Box 80850 Billings, MT 59108 (406)655-3974

### **Great Falls**

711 3rd Street NW P.O. Box 2327 Great Falls, MT 59403 (406)771-2754

#### Conrad

420 South Main Street P.O. Box 727 Conrad, MT 59425 (406)278-8225

Do you know what financial instrument is based on caring and love?

**Life Insurance** is unique among financial instruments. It is one of, if not the only financial instrument that is based on caring and love. Even though there can be personal advantages to having life insurance, the real advantage comes from those whom you care most about--to make sure they are taken care of.

There are **five good reasons** to have life insurance. Whether you live by yourself or with a spouse/significant other, you may want to buy life insurance as mortgage protection. Life Insurance benefits can pay off an outstanding mortgage balance. You may have planned for a future based on two incomes - but what if one of you passes away unexpectedly? Life Insurance can be used for **estate** 



Lynn Harper Agent

planning or to replace lost income so the survivor can maintain the same standard of living. Life Insurance can be used to plan for **final expenses** - funeral, burial, and medical bills. Life insurance can also help fund a college education. Life insurance benefits can be used to fund the college education you and your family planned for your children.

By looking into life insurance, you are making an intelligent and caring financial decision. So maybe you are starting to see the need for life insurance... and you'll call any one of our locations or myself at 406-655-3974 with life insurance questions.

Don't put it off! Typically, the younger you are when you purchase insurance, the lower the cost and the easier to get approved.

# **EMPLOYEE SPOTLIGHT**

## **Tina Diegel**

Stockman Insurance CSR - Glendive



Tina Diegel has been a CSR with Stockman Insurance in Glendive since August of 2007. She is a licensed agent and will obtain

her Certified Insurance Service Representative designation (CISR) this year. Tina's willingness to assist anyone and everyone is appreciated by not only her customers,

but also Stockman Insurance. She is a valuable asset of Stockman Insurance and is a major reason for our success. You will find Tina assisting customers and staff, answering phones, quoting, and presenting insurance policies.

Born and raised in Havre, Tina has lived in Glendive for twenty years. She has worked in many different offices accumulating knowledge and skills.

Tina is married to Thad Diegel, a

parts manager at American Ford. She has two children, Courtney a seventh grader and Carson a junior in high school. She enjoys and spends most of her time attending their activities. Tina is a board member of the Senior All Nighter and Trading Card Kids. Both of these organizations work to educate and keep kids safe and free of drugs and alcohol.

You can contact Tina at extension 1027 with any insurance needs or questions.

KC

Marcy

Cody

Verna

Tina

Nate

Rod

Lynn

Conn

Nancy

Cynthia

Vice President. General Manager

Office Manager



CSR







Agent











Agent







**CSR** Agent

www.stockmanbank.com/stockmaninsurance.aspx





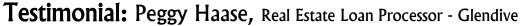












Hi! We're Peggy and John Haase. I'm employed by Stockman Bank in Glendive and having a branch of Stockman Insurance and Verna located in our building has been wonderful. Verna has helped us with our auto and home insurance for many, many years. She is always very willing to listen and recommend what fits our needs. Recently my husband, John, started his own roofing business. Verna was there to answer all his questions (mine too) and provide us with all the different types of insurance coverage we needed for his business venture (business, business auto, equipment, bonding).

Since John has extra time on his hands, we recently purchased some rental property as an investment and there was no question as to who we would go to for insurance advice. Verna listened to our needs and recommended a commercial policy which would keep our latest venture protected. She reviews our various policies annually and is always shopping for the best policy for our money. We very much appreciate this "going the extra mile" from her and would recommend that anyone stop in and visit with her. Really, can you expect this personal type of service from a gecko? We don't think so.



# 2009 Stockman Insurance in Review



Although the current economic recession has impacted the revenue

growth of the insurance industry, I am pleased to announce Stockman Insurance enjoyed a 10.5% growth in 2009. Where in contrast 2009 national financial statistics indicated bank owned insurance agencies showed a 1.8% increase in revenue. Our double digit growth in revenue each year for the

past three years is based on our strong underwriting experience, our competitive products, and superior customer service.

As a "Trusted Choice" Independent Agency, Stockman Insurance has aligned itself with top rated national insurance carriers. We have been and will continue to be committed to our customers needs by providing the most comprehensive products at the most competitive price.

We are excited about the new growth momentum

that is continuing from last year. Our customer retention is remarkably high, which is a direct result based on our excellent customer service and competitive products. Looking ahead, we believe the opportunities in 2010 are unlimited. We will continue to grow in revenue by making significant improvements in our products, staff, and most importantly, our customer service.

**KC Keith** VP, General Manager

NOT FDIC INSURED - NOT A DEPOSIT ACCOUNT OR OTHER OBLIGATION - NOT GUARANTEED OR INSURED BY ANY DEPOSITORY INSTITUTION OR AFFILIATE - NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY, EXCEPT FOR FEDERAL FLOOD INSURANCE OR FEDERAL CROP INSURANCE. THIS AGENCY IS AN EQUAL OPPORTUNITY PROVIDER AND EMPLOYER.







